MONTHLY BUSINESS PLAN

Month of: _____

PROSPECTS

	Take a Look Invite	*Attended Info Event or 1 on 1*	*Signed Up*	*Schedule 1st Training*

POTENTIAL HOSTS

	Ask to Host	*Book Party*	*Add to Tracker Form*

FOLLOW UP/ REORDERS

	1st Call	*2nd Call*	*Reached/ Reordered*

BIRTHDAYS/ ANNIVERSARIES/ RENEWALS

	(B) (A) (R)	*Date*	*Sent*

INVITE TO EVENT

	Event Name	*Invite Sent*	*Follow Up Call*	*Yes/ No/ Next*

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